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November 1, 2022

ATTN: Arthur L Sample IV  
Indiana Department of Administration  
Procurement Division  
402 W. Washington St., Room W468  
Indianapolis, IN 46204

Dear Arthur,

LifeScience Logistics (LSL) is pleased to submit its proposal response to the State of Indiana for Strategic Stockpile and Logistics Services. As a business focused on emergency preparedness and response and a current provider of services to the Government and commercial clients, we feel uniquely qualified to implement the requirements in the most compliant, cost effective, and flexible manner possible.

We also understand how important it is to protect the sizeable investment in assets that make up a stockpile for disaster situations and emergencies, and we have an exemplary record in doing so. Successful daily operations require a stable and trained workforce, a robust quality system and an understanding of and commitment to the mission of a Stockpile. LSL's management personnel and warehouse staff will be available for 24 hours a day during Surge events to handle the outlined workload. LSL has a large group of highly trained personnel at its Headquarters, located in Dallas, TX, to support the State of Indiana, including its Quality Control team and Control Tower with inventory oversight.

As the dust settles from the COVID-19 pandemic and we continue in the 21<sup>st</sup> century, it is essential Indiana elevates its emergency preparedness to meet the growing threats of our time. In recent history, Indiana has faced unprecedented challenges. The State of Indiana has faced natural disasters such as flooding and severe storms. In response to every single challenge, the best-in-the-country emergency team at the Indiana Department of Homeland Security and other emergency personnel throughout the state stepped up and responded as they always have and always will. But those amazing individuals can and should be fully armed with every capability to maximize their efforts.

LSL's expertise is in the design, maintenance, and support of medical supply stockpiles in support of public health support in times of crisis. As part of our work managing State and Federal stockpiles, we currently manage medical supply stocks (pharmaceuticals, vaccines, biologics), durable medical equipment, personal protective equipment, and disaster response materials (triage equipment, backup generators) all within cGMP compliant facilities.



Additionally, we maintain capabilities to manage a product rotation program; utilize a warehouse management system and inventory system that tracks product expiry, location, and other characteristics; and track equipment utilization. In response to the State's request for a Stockpile site, LSL will bring a solution tailored to the needs of Indiana and one that has been refined by over 16 years of experience with stockpile management and emergency response.

Today, materials necessary to respond to emergencies are expiring and spoiling in inappropriate storage conditions. This not only hampers the State's response capabilities, but it also results in severe waste to taxpayers. The State's first-class emergency response team should have what they need for every emergency. Anything from PPE, pharmaceutical supplies, water and food, to generators, to hospital beds, to x-ray machines, ventilators and CPAP machines, to portable Medical Stations should be functioning and strategically located to be deployed at a moment's notice. More importantly, the emergency response team should know exactly what they have on hand, exactly where the emergency supplies are, and exactly what the condition of those emergency supplies are.

LSL has submitted a proposal that is tailored to meet the requirements listed in Section One of the RFP. Through this proposal, LSL has supplied the State of Indiana with a turn-key solution that meets its expectations. The response outlined in this proposal sets forth a building that is already built, conditioned, and secure for the State's use. With some additional upgrades, the area will be ready by the timeline outlined within the Statement of Work. LifeScience Logistics appreciates the state's awareness of these needs and is hopeful our response is helpful in creating a solution to address them.

Respectfully,

DocuSigned by David Cheetham  
 David Cheetham | I approve this document  
31-Oct-2022 | 2:45:21 PM CDT  
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David Cheetham

Chief Executive Officer

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LSL understands the requirement stated in Section 2.2.3 of the RFP that it will be notified via email.

LSL is registered with the Secretary of State and maintains an "Active" status. Its ID# is 2011101700162.

**Additional Information:**

Bidder ID#: 0000054694

FEIN: 20-4870652

NAICS Code: 493120

Type of Business: LLC